



CONTRACTOR BONDS SINCE 1986



*Shawn T. Blume*  
*Vice President*

Shawn is a 1985 graduate of the University of Southern California. He majored in Business Administration with an emphasis in finance at USC, and completed UCLA's Accounting Certificate Program in 1989. Shawn has extensive experience helping contractors improve their surety bond programs. He has worked in the Southern California surety industry since graduating. Shawn worked as a surety bond underwriter for the Chubb Corporation and the Reliance Group, here in Southern California, from 1985-1994. He has been a surety bond agent since 1994. Shawn, over the years, has developed and maintained quality relationships with numerous regional and national surety companies and their underwriters. Shawn holds Power of Attorney with most surety companies that have a presence in Southern California.

Shawn is an active member of the National Association of Surety Bond Producers, California Surety Federation, and Surety Underwriters Association of Southern California. Shawn's past memberships include the Associated Builders and Contractors (ABC) and the Construction Financial Management Association (CFMA).

### WHAT WE WILL DO FOR YOU

- EVALUATE your current situation and needs.
- RECOMMEND improvements to strengthen your surety bond program.
- DEVELOP a marketing plan for the presentation of your company's qualifications to selected surety companies.
- ADVISE on strategies to maintain the surety credit needed to support management's objectives.
- ANTICIPATE any changes in the surety marketplace that will affect your business.

*For more information, please contact*

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